



Sell-side Mergers and Acquisitions professionals serving lower middle market companies since 1997

## We Bring a Team to the Deal

As a business owner, selling your company is a significant financial decision that requires careful consideration. You want to ensure that your employees and your business are provided for.

Our depth of experience has helped us build expertise in navigating the complexities of selling businesses. The IG team is here to advocate for you throughout the process. We maximize value, minimize risk, and uphold strict confidentiality.

## An Individual Focus

You have dedicated time and effort to build a valuable business. IG recognizes that selling your business is a distinct journey. With a tailored M&A advisory approach, we work closely with you to understand your financial and non-financial goals. We prioritize representing your best interests at every step, ensuring you receive the maximum value for your company.

## Where We Are

Our corporate office is based in Northern CA, with additional offices located throughout the United States.



M & A EXPERTISE



BUSINESS VALUE ESTIMATE



SELLER REPRESENTATION



BUYER REPRESENTATION



DEAL STRUCTURING

**Acquisition Partners** is IG's affiliate company dedicated to assisting Private Equity Groups with acquisition searches. Please visit the website: [www.acq.partners](http://www.acq.partners)

**\$5M-\$100M+** Transaction value  
**\$1M-\$25M** EBITDA

## IG's Capabilities

- Completed over 400 transactions
- 10 M&A Advisors across the US
- Every deal has an assigned CPA
- Dedicated Support Team of about 20
- Industry agnostic

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